

BUILDERS ASSOCIATION OF NORTH CENTRAL FLORIDA

January 20, 2010

Phone (352) 372-5649 • Fax (352) 371-2053

www.bancf.com

| M O N | T U E | W E D | T H U | F R I |
|--|---|---|---|--------|
| JAN 25 PR Committee Meeting 12:00 Noon (BANCf Office) | JAN 26 | JAN 27 | JAN 28 Membership Meeting 11:30 AM – 1:30 PM (Best Western) Please RSVP | JAN 29 |
| Parade Plans Due | | | | |
| Qualifying for City Commission & Mayor Race January 25-29, 2010 | | | | |
| FEB 1 City Codes Meeting 11:45AM (THOMAS CENTER) Please RSVP | FEB 2 Executive Committee Meeting 11:45 AM (BANCf Office) | FEB 3 BANCf Board Happy ½ Hour 4:30 PM (BANCf Office) | FEB 4 | FEB 5 |
| Parade Fact Sheets are Due | | BANCf Board Meeting 5:00 PM (BANCf Office) | | |
| FEB 8 County Codes Meeting 11:45 AM (BANCf Office) PLEASE RSVP | FEB 9 Ambassador Phone Bank 8:00 AM (BANCf Office) | FEB 10 Fishing Committee 12:00 Noon (BANCf Office) | FEB 11 | FEB 12 |
| Governmental Affairs 12:40 PM (BANCf Office) | | | | |
| FEB 15 | FEB 16 | FEB 17 Master Trades (Santa Fe College) | FEB 18 | FEB 19 |
| FEB 22 GRU Liaison 11:45AM (BANCf Office) | FEB 23 | FEB 24 | FEB 25 Membership Meeting 11:45 AM (Best Western) Please RSVP | FEB 26 |

UPCOMING EVENTS:

HOME SHOW
COMMERCIAL BUILDERS COUNCIL
PARADE OF HOMES™
FAMILY FISHING WEEKEND
FALL PARADE OF HOMES
INSTALLATION BANQUET

MARCH 13-14 2010
MARCH 17, 2010
APRIL 17-25, 2010
APRIL 30 – MAY 2, 2010
OCT. 2-3, 2010
DECEMBER 10, 2010

This Membership Mailing Sponsored by

*Partners Insurance Agency
Sound Ideas*

Membership Meeting

Thurs., February 25, 2010

11:45 AM

Best Western Gateway Grand

Please RSVP

Commercial Builders Council

Wed., March 17, 2010

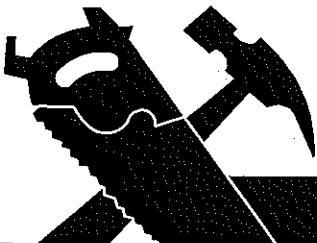
11:45 AM

Napolitano's on Tower Road

All BANCf Members who have an interest in the Commercial Field are welcome and encouraged to join us.

Also in this Mailing:

- **FOR YOUR INFORMATION**
- **MEMBERSHIP MEETING:**
Don't miss this Member Celebration!
- **GOVERNMENTAL AFFAIRS:**
Check out the current local updates.
- **MEMBERSHIP:**
Welcome to our new members and Thank you to our renewing members. Don't forget, call a BANCf Member First!
- **COMMITTEE SIGN-UP:**
See enclosed committee list and get involved today!



2010 QUICK NOTES....BANCF INFORMATION

SPONSORSHIP OPPORTUNITIES FOR 2010: BANCF has many creative and cost effective ways to market your business to both fellow members and to the general public. Act now as they sell out quickly! Here are just a few examples of some of the great marketing opportunities: Insert your flyer or brochure in a Membership Mailing to the over 600 BANCF member companies for only \$275.

Consider sponsoring a Membership Meeting which includes an exclusive opportunity to place your promotional material on the tables in the banquet room, up to 3 minutes on the agenda, your company name promoted on all meeting notices and a display table to showcase your products, \$450 investment. Spotlight your company by inserting your customized ad in the Classified Directory distributed at the Home Show and the Parades of Homes. Maximize your exposure with a banner or side bar position on the BANCF Website. Our consumer friendly website has easy search features, up-to-date building industry information, and important resources. Please call Margie or Beth at the BANCF office at (352) 372-5649 to let us show you how to make the best of your marketing dollars in 2010.

BANCF FISHING TRIP COMMITTEE: If you are interested in serving on this really fun committee to help put a really fun event together, let Margie know, (352) 372-5649. First meeting is scheduled for Wednesday, February 10, noon at the BANCF office. The Fishing Trip is scheduled for Friday April 30th thru May 1, 2010 at the Plantation Inn in Crystal River. **If you are going on the Fishing Tournament, make your hotel reservations now before they sell out! Call Plantation Inn at 1-800-632-6262 to reserve your room before March 31st for guaranteed rates. Tell them you are with the Builders Association of North Central Florida.**

COMMERCIAL BUILDERS COUNCIL (CBC): The next CBC meeting is Wednesday, March 17, 11:45am, at Napolitano's. If you're interested in the commercial building industry and would like to attend, let us know so we can add you to the CBC list.

HOME SHOW VOLUNTEERS NEEDED: BANCF Members are needed to help with the Home Show, March 13 & 14. If you can spare a few hours either day in the BANCF booth or selling tickets at the door, please call Margie, 372-5649 or Margie@banconf.com.

BANCF.COM Photos of all BANCF events and Membership Meetings are posted on BANCF.COM. Visit your Association website for photos, news & updates, industry issues, member discounts and more. To make BANCF your homepage, simply go to www.banconf.com and on the Internet Explorer toolbar – click on tools then Internet Options. Click on General Tab – then under Home Page – click “use current”. Click OK. Call BANCF, 372-5649 with any problems, we'll walk you through it!

PACE CENTER FOR GIRLS The slab has been poured! Please contact Susan Spain if you can assistance this wonderful project at (352) 376-6372. Don't forget you can also support the BANCF **BUY A BRICK** program. Your name or company name will be promoted on our “Brick Sign” that is highlighted at all BANCF events.

MEMBER BENEFIT: Remember an updated alpha directory of the entire BANCF membership is available each month. Call the office at 372-5649 for your copy today, another great member benefit!

TIP OF THE DAY **BEST WAY TO MEET OTHER PEOPLE:** Join a Committee! Maybe being on another “committee” is not too appealing. Well, you haven't been on a BANCF committee. They are guaranteed to be fun, informative and you will make new contacts. Call the BANCF office today, 372-5649 or Margie@banconf.com to see what committee is right for you!

NORTH CENTRAL FLORIDA HOME SHOW

Last chance for this fantastic marketing opportunity! March 13& 14 at the O'Connell Center is where you will find thousands of potential customers. Booths are selling out fast. Only ¼ of the booths remain as of today. We have sold out in the past, so don't miss this opportunity! For booth and show information, contact the BANCF office at (352) 372-5649 or Margie@banconf.com.

MEMBER CELEBRATION MEMBERSHIP MEETING

We are celebrating our strength and stability in these challenging economic times. We are welcoming our 110 new members to the BANCF family. We are sharing, networking, and promoting all our members at this meeting. Place your business cards or company brochures at the "Exchange Table" for other members to take with them.

Thursday, February 25, 2010
11:45 am - Best Western Gateway Grand

Succeed with BANCF in 2010! Make Your New Year's Resolution to:

1. Do Business with a Member.
2. Participate in Association activities throughout the year.
3. Make not only business contacts but friends.
4. Think positive! Stay positive!
5. Attend **all** BANCF membership meetings this year and make at least two **new** contacts at each meeting.

Thursday, February 25, 2010 - 11:45 am Best Western Gateway Grand

To RSVP Please Fax this form to 352-371-2053 before February 16, 2010

\$20 per person if registered on or before February 16th

\$22 per person if registered after February 16th

Please Note: No Shows Will Be Charged

Your Name: _____

Company: _____ **Phone:** _____

Attending: _____

Attendees Names:

Yes, I'd like to pay now with Visa/Mastercard

Name on Card _____

Credit Card # _____

Expiration Date _____ Total Paid _____

Signature _____

Register online at www.bancf.com

Membership Meeting
Sponsored by





WELCOME NEW MEMBERS

January 2010

Call these new members when you need their products or services.
Support those who support your industry – your fellow members!

University of Florida, College of DCP

Lynne Capece
P.O. Box 115701, Gainesville, FL 32611
Phone: (352) 392-4836 ▶ ◀ Fax: (352) 392-7266
lcapece@dcp.ufl.edu
Sponsor: Breck Weingart

Established in 1925, the college of Design, Construction and Planning at UF has become one of the largest of its kind in the country, home to five professional disciplines and over 1,500 students, and offering both undergraduate and graduate degree programs.

Regional Land Holding, LLC

Thomas Deison
1550-3 Village Square Blvd.,
Tallahassee, FL 32309
Phone: (850) 386-7789 ▶ ◀ Fax: (850) 386-4957
tom@regionalinvestmentfund.com

Sponsor: Robert Harley
Regional Capital has been in business for over 30 years. They are a partnership that specializes in providing debt and equity financing for both commercial and residential projects.

☺ THANK YOU TO OUR RENEWING MEMBERS ☺

*We are building a foundation based upon
the support of members such as you!*

20 - 25 YEARS with the BANCEF

Ellett Insurance: 20 years

10 -12 YEARS with the BANCEF

Brice Group: 11 years; The Trane Co: 11 years

6 - 9 YEARS with the BANCEF

Central Florida Drywall & Plastering: 7 years; W W Gay Mechanical Contractor: 7 years;
Thyssenkrupp Elevators: 6 years

Up to 5 YEARS with the BANCEF

Cheshire Construction & Development, Inc.: 1 year

***What is a great way to overcome
the "newness" of being a new member?***

BEING A BANCEF AMBASSADOR.

The Ambassadors are the goodwill committee of our Association and one of the quickest ways to meet new people and make new contacts. Ambassadors welcome new members at our Membership Meetings and make friendly calls to all members throughout the year.

For details about BANCEF Ambassadorship, please call Gina at (352) 372-5649 or gina@bancef.com.

Your Government Committees At Work for You!

January 2010 * Governmental Affairs Chair David Hilman, 352-332-1895

Governmental Affairs Calendar: (Please RSVP to 372-5649)

| | |
|----------------------|---|
| January 25-29 | Qualifying for City Commission & Mayor Election |
| Tuesday, January 26 | County Commission Hearing to adopt CPA01, Transportation Mobility |
| Thursday, January 28 | 11:30am, Membership Meeting with guest speaker, Dr. Elliott Eisenberg, Economist, talking about the effect of regulation on home prices and our local economy |
| Monday, February 1 | 11:45am, City Codes Liaison, Thomas Center Downstairs |
| Monday, February 8 | 11:45am, County Codes Liaison, BANCf Office |
| Monday, February 8 | 12:40pm, GAC Chairs & Vice Chairs Meeting, BANCf Office |

High Springs City Commission Places a Moratorium on Impact Fees

At their meeting last week, the High Spring City Commission voted for the temporary suspension of the imposition of sewer impact fees for a period of six (6) months; with an effective date of February 18, 2010. Residential Sewer Impact Fees in High Springs are \$4,388. BANCf President Ivan Oelrich and Other Municipalities Chair Kara Sutton attended the meeting and spoke on our behalf. If you are interested in serving on the Other Municipalities Committee, call Kara Sutton at 352-318-9864 or the BANCf Office.

LEAD-BASED PAINT TRAINING FOR RENOVATION, REPAIR, & PAINTING

Sponsored by The Treeo Center and the Florida Home Builders Association

WEDNESDAY, FEBRUARY 17, 2010, 8AM – 5PM, THE TREEO CENTER

For information on Registration, call Dawn Jenkins, 352-392-9570

Class is limited to 24 participants

Who Should Attend:

- ▶ Home improvement/renovation contractors
- ▶ Maintenance workers in multi-family housing
- ▶ Painters, and other specialty trades

This one day course has been granted accreditation by the US-EPA Lead to engage in lead-based paint training for the **Renovation, Repair and Painting Program** pursuant to 40 CFR Part 745, Subpart L (73 FR 21691, April 22, 2008). The accreditation allows this initial course to be offered in **English** in the **State of Florida**.

The value of this training includes meeting EPA and HUD requirements for lead-safety work practices training under the RRP rule; renovators obtain EPA certification after successful completion of the course; and completing this training demonstrates your company's competence to prospective clients and can be a marketing advantage that distinguishes your company from the competition.

This new EPA rule is aimed at protecting children from lead-based paint hazards in places they frequent. The rule requires that contractors and maintenance professionals working in housing, child-care facilities (defined as residential, public, or commercial buildings where children under age six are present on a regular basis), and schools built prior to 1978 be certified; that their employees be trained; and that they follow protective work practice standards.

The Rule is Effective April 22, 2010

2010 is the Year to Get Involved!

Sign up for a BANCf Committee * Fax this form to 352-371-2053

Committee participation is a perfect way to make important business contacts, promote your business and help your association. There are many exciting and rewarding committees to choose from.

Review the list of committees below. Call BANCf Office at (352) 372-5649 to learn more about each committee

Sign up today... you'll be glad you did!

GOVERNMENTAL AFFAIRS COMMITTEES

Chair: David Hilman, Custom Design Renovations LLC (352) 332-1895

Members of the Governmental Affairs Committees represent the Association before staff and lawmakers, providing valuable input on proposals affecting the construction industry and the affordability of housing in our community

City Sub-Committee

Monitors City government and holds monthly liaison meetings with city staff.

County Sub-Committee

Monitors County government and holds monthly liaison meetings with county staff

GRU-Other Utilities Sub-Committee

Monitors GRU issues and holds bi-annual liaison meetings with GRU staff and other utilities

Other Municipalities Sub-Committee

Monitors and provides input to governments of other municipalities and help members working in those areas

School Board Sub-Committee

Monitors school board issues and provides input on behalf of building industry

Campaign Committee

Initiates dialogue with candidates, and encourages voter registration and voting among members and their employees.

Comp Plan Committee

Monitor and provide input on changes to the city and county comprehensive plans, Evaluation & Appraisal Reports (EAR) and resulting Land Development Regulations.

OTHER BANCf COMMITTEES

Family Fishing Trip Committee

Plans and coordinates the annual family weekend and fishing tournament, held each spring

Membership Committee

Recruiting and retention of members, Member Orientations, and the Spike Club

Ambassadors

Maintain contact with new members to encourage participation, greeting new members at each event, courtesy calls to members throughout the year.

Installation Banquet Committee

Plans event and help secure sponsorships for our annual event that honors past and future leaders.

Golf Tournament Committee

Plans the annual BANCf Golf Tournament.

Commercial Builders Council

Representing the Commercial contractor and sub-contractor, providing a forum to discuss concerns, share ideas, and take a pro-active role on local issues

Community/Media Relations Committee

Coordinates BANCf's community relations efforts

Home Show

Sells tickets and works in BANCf Booth.

Silent Auction Committee

Secures donations of items for the auction, with proceeds to benefit Scholarship Programs

Horseshoe Mixer Committee

Plan and Coordinate Mixer and Horseshoe Tournament

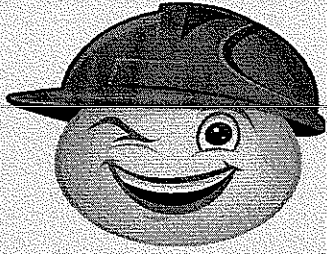
Sign me up to volunteer for the committees
I've checked above. FAX TO (352) 371-2053

NAME _____

COMPANY _____

PHONE _____ FAX: _____

EMAIL: _____



Partners Insurance Agency, Inc

Coverage Available for:

Builders Risk:

Owner or Builder, including completed homes for sale

General Liability and Property:

Commercial & Residential Builders

General Contractors

Sub-Contractors

Retail

Office

Professional

Tools and Equipment

Workers Compensation/Leasing Programs:

Homes:

All Values (low-high)

Manufactured

Owner or Tenant Occupied

Credit History is not an issue

Can close during Hurricanes (home and buyer must qualify)

Auto:

Personal & Business

Hard to Place: Can't find coverage? Call us to discuss.

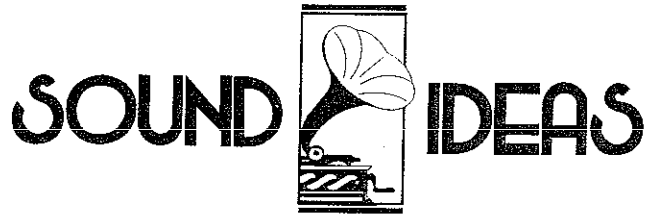
2610 NW 43 Street Suite 2D

Gainesville, FL 32606

352-332-0180

www.myinsurancepartner.com

Sheila Williams, Agent



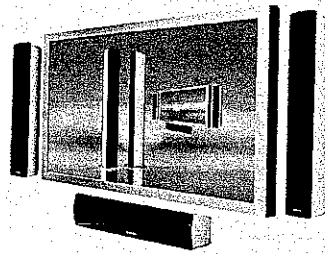
"North Florida's Audio/Video Choice"

The great disappearing act

OR

(How to make your components invisible)

Like a modern Mona Lisa, your new plasma hangs on the wall, slim, elegant, and full of style. Next to it hangs a perfectly matched pair of low profile speakers. It all whispers of restraint and sophistication, at least until you spot the three tons of electronics and wiring squatting below like a giant toad.



So much for suave? No, wait! How would you like to ***hide the electronics*** in some distant closet and still have full remote control? We knew you would say that. With Elan's IR remote systems you can place your gear anywhere in the house. Put it in a cabinet, armoire, pantry, you name it. All you will ever have to look at is one little remote eye about the size of a tack head. I bet you can live with that.

Come on down to Sound Ideas where our CEDIA-trained design team can get you back into high style. Sound Ideas, serving Gainesville's home theater and audio needs since 1977.

Statewide specialty electrical contractor # ES12000360